



# **BUSINESS REPORT 2016**



**NISSIN CORPORATION**

## ***Basic business policy***

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Based on the meaning of “NISSIN” and our philosophy “day and new improving daily than ever”, Nissin Group is committed to a process of constant renewal. Our basic business policy is to meet the expectations of shareholders and other stakeholders by continually enhancing the corporate value, while contributing to the creation of an affluent society through the provision of safe, fast, high-quality logistics-and travel-related services at a competitive cost.

To adhere to this policy, we seek to operate logistics-and travel-related services globally that are essential for economic and social development, while also fulfilling our corporate social responsibility in terms of compliance with business ethics, laws and regulations and involvement in activities to protect the global environment.

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## *To Our Shareholders*

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We wish to thank all our shareholders for their continuing support and encouragement as we report on the performance of Nissin Corporation for the fiscal year ended March 31, 2016.

An overseas network and international logistics expertise are two of the main strengths of Nissin Group. Leveraging these advantages, we aim to generate sustained future growth by continuing to develop new business models that make full use of the Group's resources.

The Company paid a year-end dividend of ¥4.00 per share for the fiscal year ended March 31, 2016, on June 8. Including an interim dividend of ¥4.00 per share, the annual dividend for the full year amounted to ¥8.00 per share.

We ask your continuing support and encouragement.



Hiroshi Tsutsui

Chairman of the Board and Chief Executive Officer



Masahiro Tsutsui

President and Chief Operative Officer

### **Company Information:**

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<i>Name:</i>	Nissin Corporation
<i>Head Office:</i>	6-81 Onoe-cho, Naka-ku, Yokohama, Japan
<i>Tokyo General Office:</i>	No.5, Sanban-cho, Chiyoda-ku, Tokyo, Japan
<i>Establishment:</i>	December 14, 1938
<i>Capital:</i>	6,097,263,500 yen (as of March 31, 2016)
<i>Business Term:</i>	Commencing April 1 and closing March 31 of the following year
<i>Regular General Meeting of Shareholders:</i>	To be held in June
<i>Web site:</i>	<a href="http://www.nissin-tw.co.jp/">http://www.nissin-tw.co.jp/</a>



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## ***Business Activities and Results***

During the fiscal year ended March 31, 2016, the performance of the world economy was mixed. The U.S. economy was supported by steady personal consumption although capital investment decreased somewhat, reflecting a decline in oil prices. The moderate recovery of the European economies continued. On the other hand, the growth rate of China's economy slowed and certain other emerging economies in Asia showed a similar trend. In Japan, exports and the recovery of domestic demand failed to gain traction from the fall of 2015 onward, and the economy remained at a standstill, despite an improvement of corporate earnings reflecting weak oil prices.

In these circumstances, Nissin Group strove to expand business in Asia, China and North America centering on automobile-related parts, the priority of the 5th mid-term business plan, by capitalizing on the Group's network covering Japan and 25 other countries as well as its IT capabilities, while domestically, the Group focused on improving logistics quality and enhancing profitability.

During the year under review, in the logistics business, we carried out the deployment of bases with the opening of new warehouses in the U.S., Thailand, and India and the establishment of the Tilburg Branch in the Netherlands.

In Japan, Nissin Logi-System Park, a cloud-based supply chain management system, utilizing ICT (Information and Communication Technology) developed in house, led to cultivation of new customers. In addition, certain Japanese automotive manufacturers reshored some production to Japan, and the consequent recovery in the volumes of parts and finished four-wheel vehicles handled contributed to earnings. However, sales struggled, reflecting an overall decrease in the volumes of import and export freight handled, partly due to the economic slowdown of China.

In the travel service business, in addition to robust handling of business travel, increases in the number of business events and growth in travel services for inbound tourists supported earnings.

As a result, consolidated net sales decreased 1.3% from the previous year to ¥201,705 million. Consolidated operating income rose 19.8% to ¥5,587 million and consolidated ordinary income increased 14.7% to ¥5,887 million. Despite recording of an extraordinary loss (loss on fire), profit attributable to owners of parent increased 30.6% to ¥3,196 million.



## Segmental Overview

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### I. Logistics Business

#### Domestic Operations

In Japan, regarding export ocean freight, handling of machinery, automobile-related parts, and finished four-wheel vehicles mainly for North America and Asia was robust. In addition, handling of hazardous materials and chemical products, including tank containers, was brisk.

Regarding import ocean freight, handling of consumer electronics was lackluster. While growth in handling of lumber and plywood was slight, partly affected by inventory adjustment, handling of sundries, dairy products and other food-related and automotive-related freight was brisk.

Regarding export air freight, handling of machinery and automobile-related parts for Asia and North America, as well of tools and electronic parts and materials, etc. for China, was on a recovery track.

With respect to import air freight, in addition to brisk handling of food-related imports, handling of automobile-related freight was also robust. However, handling of apparel-related freight was sluggish, reflecting a mild winter.

Regarding domestic warehouse operations, whereas inventories of sundries decreased in the Kanto area, the Kansai area remained robust in general. Regarding the terminal business for container ships, the number of containers handled trended downward from the second half of the year onward, affected by China's economic slowdown.

#### International Operations

Regarding the business in the Americas, we expanded facilities to prepare for business development from now on, including the opening of large warehouses for new customers in the Midwest and on the West Coast of the U.S. In Canada, newly contracted automobile parts assembly services were brisk. In Mexico, in addition to favorable performance of storage services for mass-produced parts, air and ocean exports of finished four-wheel vehicles and automobile parts increased substantially and contributed to earnings. In Europe, handling of parts related to car events was robust. In addition, a significant increase in handling of furniture, daily sundries, and electrical products in Poland contributed to earnings in Europe. In Asia, at the beginning of the fiscal year under review, a switch to air transport to avoid gridlock at ports on the West Coast of North America contributed to earnings. Following the settlement of this issue, handling of exports and imports by both air and ocean transport was brisk, centering on automobile-related parts. In China, warehouse and storage operations in Shanghai grew steadily and contributed to earnings. In addition, exports of automobile-related parts were also robust.

As a result, consolidated segment sales decreased 1.3% from the previous year to ¥146,204 million but segment income (consolidated operating income) rose 21.9% to ¥4,354 million.

### II. Travel Service Business

Handling of business travel to China, Asia and North America was robust. In addition, purpose-based group travel such as overseas training programs conducted by companies and education-related businesses, and performances overseas by cultural organizations, increased significantly and contributed to revenues. Travel services for tourists





## Segmental Overview

from China and Taiwan to Japan were also brisk. On the other hand, outbreaks of infectious diseases and frequent terrorist incidents had a negative impact on foreign travel by individuals, resulting in lower sales of the wholesale business.

As a result, consolidated segment sales decreased 1.3% from the previous year to ¥54,495 million but segment income (consolidated operating income) increased 10.1% to ¥575 million.

### III. Real Estate Business

Leasing of commercial buildings and commercial sites in the Keihin district was robust and the revenue stream continued to be stable.

Consolidated segment sales decreased 8.6% from the previous year to ¥1,005 million but segment income (consolidated operating income) increased 16.3% to ¥650 million.

Forecasts of consolidated business results for the year ending March 31, 2017, are as follows:

Forecasts of consolidated business results

Net sales:	¥210,000 million (a year-on-year increase of 4.1%)
Operating income:	¥6,000 million (a year-on-year increase of 7.4%)
Ordinary income:	¥6,200 million (a year-on-year increase of 5.3%)
Profit attributable to owners of parent:	¥4,000 million (a year-on-year increase of 25.1%)

Business Unit	Fiscal 2015		Fiscal 2016	
	Millions of yen	% of total	Millions of yen	% of total
Logistics Business	148,140	72.5	146,204	72.5
Travel Service Business	55,220	27.0	54,495	27.0
Real Estate Business	1,099	0.5	1,005	0.5
Total	204,461	100.0	201,705	100.0



## Topics

### Launch of Distribution Center Operations for a Major Sporting Goods Manufacturer

Shanghai Gaosin International Logistics has started distribution center (DC) operations in Shanghai for a major sporting goods manufacturer.

This DC handles some 3,600 items, such as badminton goods, which are delivered to distributors throughout China. In view of the popularity of this company's products in China, physical distribution is expected to increase further from now on.

We intend to enhance services in line with the vigorous growth of our customer's business.



### Nissin Transport GmbH Opens Tilburg Branch in the Netherlands



Nissin Transport GmbH opened its 6th base in Tilburg, the Netherlands.

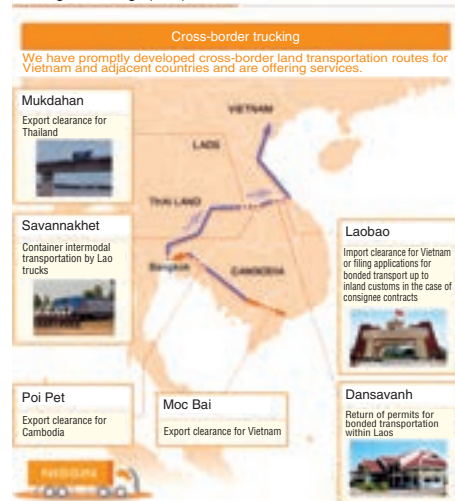
Capitalizing on Nissin's network and knowhow of customs clearance and ocean and air transportation and mutual use of facilities of the Dutch partner, Nissin Transport GmbH will provide various services, including customs clearance, warehousing, distribution, marine and air transportation, and transportation within the European Union.

### Demonstration Experiment Started for Introduction of a Joint Collection and Joint Delivery System based on Savannakhet, Laos

Consigned by the Ministry of Land, Infrastructure, Transport and Tourism of Japan, Nissin conducted a demonstration experiment for joint collection and joint delivery using a hub-and-spoke system based on Savannakhet, Laos, from March 8 to 14. Nissin has been engaged in cross-border transport using the Greater Mekong Subregion East-West Economic Corridor since 2012. The accumulated experience thus gained led to our selection for this project.

Through this demonstration experiment, we have verified issues concerning operation, customs clearance, as well as those concerning the regulatory framework and the way in which trading is conducted. We will contribute to improvement of logistics infrastructure in Laos and of the logistics environment for companies that have started business in the Greater Mekong Subregion.

Mekong Land Bridge (MLB) Service



## Topics

### Nissin to Purchase Land for Port-related Facilities at Fukuoka Island City

Nissin has decided to purchase land for port-related facilities at Fukuoka Island City from Fukuoka City.

Fukuoka Island City has been developed to accommodate increasing freight volumes handled at the Port of Hakata as well as the trends toward larger vessels and greater use of containers. Located within 10 km of the hubs for land, ocean, and air transportation, Fukuoka Island City can take advantage of advanced infrastructure networks.

Fukuoka is a gateway to Asia. The purchase of the land for port-related facilities at Island City will enable us to leverage the geographic advantage in our efforts to expand handling of goods from Kyushu and develop a cold chain in preparation for TPP.

<Overview of the land>

Land purchased at:

Hakata Port Island City

Lot D of Zone 4

(28 on the map at right)

Location:

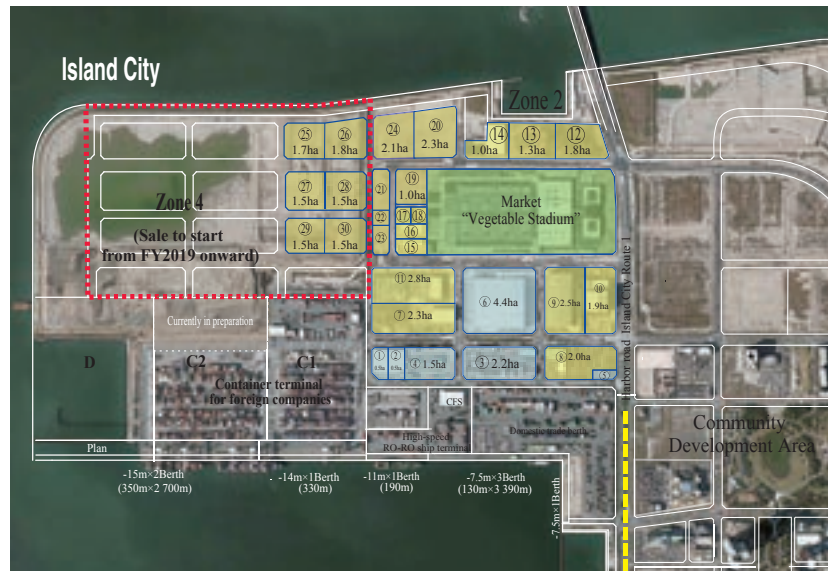
29 Minatokashii

3-chome, Higashi-ku,

Fukuoka City

Site area:

Approx. 15,100 square  
meters







# Offices

## Head Office and Branches

- Head Office  
6-81 Onoe-cho, Naka-ku, Yokohama
- Tokyo Office  
No. 5, Sanban-cho, Chiyoda-ku, Tokyo
- Osaka Branch  
3-4-14 Hiranomachi, Chuo-ku, Osaka
- Kobe Branch  
No. 101, Edomachi, Chuo-ku, Kobe
- Chiba Branch  
1-9-1 Chuo Minato, Chuo-ku, Chiba

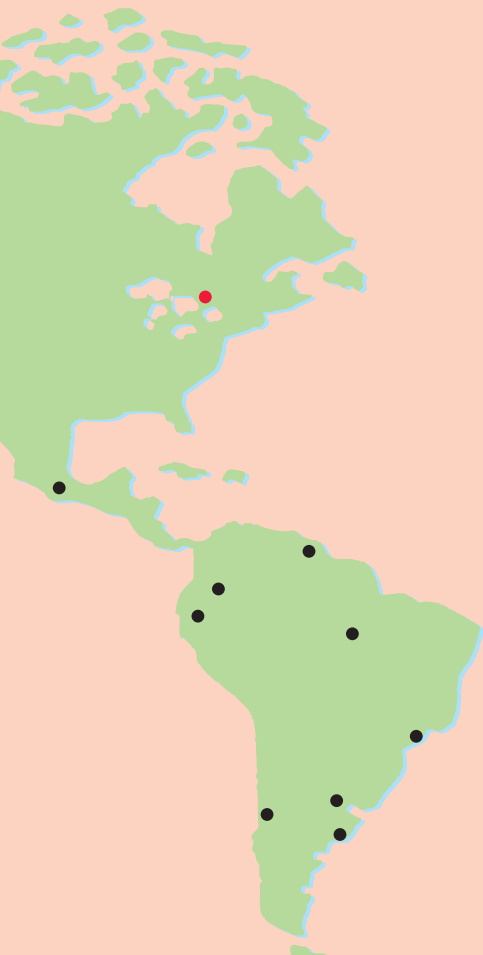
## Domestic Business Network

- |  |  |   |                                  |
|--|--|---|----------------------------------|
| ① Sapporo (Hokkaido Nissin Co.,Ltd.) Head Office | ③⑨ Detamachi Office                                    | ⑥⑨ Nagoya Office                          | ⑨④ Sakaihama Office              |
| ② Ebetsu Office (Hokkaido Nissin)                | ④⑩ Honmoku Office (Minami Honmoku Distribution Center) | ⑦⑩ Centrair Office                        | ⑨⑤ Kobe Branch Office            |
| ③ Tomakomai Office (Hokkaido Nissin)             | ④① Honmoku A-7 Terminal Office                         | ⑦① Koto Office                            | ⑨⑥ Seishin Office                |
| ④ Hakodate (Hokushin Koun Co., Ltd.) Head Office | ④② Honmoku (East, West) Warehouse                      | ⑦② Kyoto Office                           | ⑨⑦ Maya Office                   |
| ⑤ Shinchitose Airport Office                     | ④③ Honmoku Pier-C Office                               | ⑦③ Osaka Branch                           | ⑨⑧ Maya Warehouse (Port of Kobe) |
| ⑥ Kakuda Office                                  | ④④ Honmoku Frozen Cargo Warehouse                      | ⑦④ Nishitanabe Operation Center           | ⑨⑨ Maya West Warehouse           |
| ⑦ Kita Kanto Distribution Center                 | ④⑤ Minami Honmoku Terminal Office                      | ⑦⑤ Minami Osaka Cargo Distribution Center | ①⑩⑩ Maya Frozen Cargo Warehouse  |
| ⑧ Tochigi Office                                 | ④⑥ Minami Honmoku Office                               | ⑦⑥ Nanko East Office                      | ①① Maya East Distribution Center |
| ⑨ Sakura Office                                  | ④⑦ Yokohama Air Cargo Terminal Office                  | ⑦⑦ Nanko Air Cargo Center                 | ①② PIL-13 Office                 |
| ⑩ Haga Office                                    | ④⑧ Kanagawa Pier Office                                | ⑦⑧ Nanko West Warehouse                   | ①③ PC-14 Office                  |
| ⑪ Takasaki Office                                | ④⑨ Bankokubashi Office                                 | ⑦⑨ Nanko Petrochemical Products Center    | ①④ K-DIC Office                  |
| ⑫ Ohta Office                                    | ④⑩ Yamashita (South, North) Warehouse                  | ⑧① Nanko L-2 Terminal                     | ①⑤ Hiroshima Office              |
| ⑬ Isesaki Ota Office                             | ④⑪ Daikoku Warehouse (Port of Yokohama)                | ⑧② Nanko Parts Center                     | ①⑥ Fukuoka Office                |
| ⑭ Ibaraki Office                                 | ④⑫ Daikoku (L-2, L-5) Office                           | ⑧③ Sukematsu Pier Office                  | ①⑦ Tachiarai Office              |
| ⑮ Saitamafujimino Office                         | ④⑬ Daikoku Office                                      | ⑧④ Sukematsu Distribution Center          | ①⑧ Omuta Office                  |
| ⑯ Asaka Office                                   | ④⑭ Daikoku Vehicle Terminal Center                     | ⑧⑤ Shiomii Pier Office                    | ①⑨ Okinawa Office                |
| ⑰ Chiba Branch                                   | ④⑮ Daikoku Multi-terminal Office                       | ⑧⑥ Kansai International Airport Office    |                                  |
| ⑱ Chiba Warehouse                                | ④⑯ Negishi Office                                      | ⑧⑦ LNG Operation Center                   |                                  |
| ⑲ Chuoko Office                                  | ④⑰ Shinko Warehouse                                    | ⑧⑧ Ittotsu Office                         |                                  |
| ⑳ Shinko Office                                  | ④⑱ Tsurumi Operation Center                            | ⑧⑨ Minami Osaka Office                    |                                  |
| ㉑ Narashino Office                               | ④⑲ Yokohama Hazawa Office                              | ⑧⑩ Yumeshima Terminal Office              |                                  |
| ㉒ Ichihara Office                                | ④⑳ Higashi Ogishima Office                             | ⑨① Sakai Distribution Center              |                                  |
| ㉓ Narita Office                                  | ④㉑ Kawasaki Office                                     | ⑨② Sakai Logistics Center                 |                                  |
| ㉔ Narita Logistics Center                        | ④㉒ Shiohama Office                                     | ⑨③ Sakai Office                           |                                  |
| ㉕ Tokyo General Office                           | ④㉓ Kawasaki (Petrochemical Products) Tank Yard         | ⑨④ Sakaihama Warehouse                    |                                  |
| ㉖ Ohi CFS  | ④㉔ Ukishima Office                                     |   |                                  |
| ㉗ Ohi Warehouse                                  | ④㉕ Atsugi Office                                       |   |                                  |
| ㉘ Tokyo Frozen Cargo Warehouse                   | ④㉖ Omi Office  |   |                                  |
| ㉙ Aomi Warehouse                                 | ④㉗ Kanazawa Office                                     |   |                                  |
| ⑳ Aomi Cargo Distribution Office                 | ④㉘ Hamamatsu Office                                    |   |                                  |
| ㉑ Heiwajima Warehouse                            |  |   |                                  |
| ㉒ Heiwajima Office                               |  |   |                                  |
| ㉓ Shibaura Office                                |  |   |                                  |
| ㉔ No. 10 Pier Office                             |  |   |                                  |
| ㉕ Shinkiba Office                                |  |   |                                  |
| ㉖ Tokyo East Office                              |  |   |                                  |
| ㉗ Tokyo West Office                              |  |   |                                  |
| ㉘ Head Office (Yokohama)                         |  |   |                                  |



## Overseas Network





## Europe

- Nissin Transport GmbH Head Office
- Neuss Branch
- Duesseldorf Airport Office
- Frankfurt Airport Office
- Hamburg European Logistics Center
- Hamburg Airport Office
- Hamburg Parts Center
- Tilburg Branch
- Nissin (U.K.) Ltd. Head Office
- Swindon Office
- Rugby Branch
- Nissin Transport Ges. mbH Head Office (Vienna)
- Nissin Transports Espana S.A. Head Office (Barcelona)
- Nissin Transport France S.A.S. Head Office
- Nissin Belgium N.V. Head Office
- Limited Liability Company "Nissin Rus"
- Moscow Rep. Office
- Nissin Logistics Poland Sp. zo. o. Head Office

## Asia

- Nissin Transport Singapore Pte. Ltd. Head Office and Tuas Office
- Airport Office
- Siam Nistrans Co., Ltd. Head Office (Bangkok)
- Airport Office
- Laem Chabang Branch
- Cargo Distribution Center Office
- Chiangmai Branch
- Ayutthaya Branch
- SMTL Factory Office
- Best Cold Chain Co., Ltd. Head Office
- Nistrans (M) SDN. BHD. Head Office
- Airport Office
- Port Klang Office
- DOH Parts Center
- Johor Branch
- Penang Branch
- Melaka Logistics Center
- Nissin Transport Philippines Corporation Head Office (Manila)
- Anchor Logistics Head Office
- Nissin ABC Logistics Private Ltd.
- Haldia Office
- Noida Office
- Mumbai Office
- Gurgaon Office
- Chennai Office
- Bangalore Office
- Ahmedabad Branch
- New Delhi Airport Branch
- Ahmadabad Warehouse Office
- PT. Nissin Transport Indonesia
- Airport Office
- PT. Nissin Jaya Indonesia Head Office
- Nissin Logistics (VN) Co., Ltd.
- Ho Chi Minh Branch
- VSIP Distribution Center
- Da Nang Branch
- NR Greenlines Logistics co., Ltd. Head Office
- Lao Nissin SMT Co., Ltd. Head Office
- Savannakhet Branch
- Vientiane Office
- Almaty Rep. Office
- Yangon Rep. Office
- Asia Representative Office
- Phnom Penh Rep. Office

## China

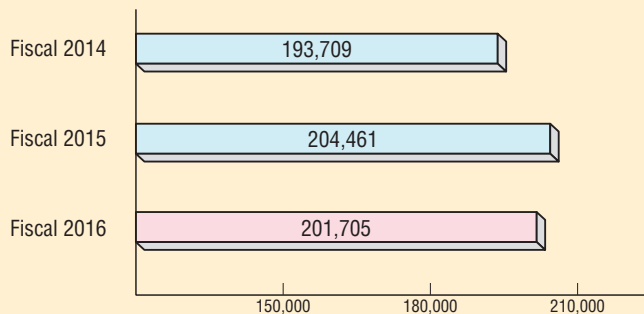
- Nissin Transportation & Warehousing (H.K.) Head Office
- Airport Office
- Shenzhen Office
- Kwai Chung Logistics Division Office
- Nissin Logistics Shenzhen Co., Ltd. Head Office
- Shanghai Gaosin International Logistics Co., Ltd. Head Office
- Ningbo Office
- Airport Office
- Logistics Zone Branch
- Changshu Nissin Sinotrans Transportation Co., Ltd. Head Office
- Development Zone Office
- Jiangsu Nissin Sinotrans International Transportation Co., Ltd. Head Office
- Wuxi Branch
- Suzhou Branch
- Nantong Branch
- Taicang Office
- Nissin-Sinotrans International Logistics Co., Ltd. Head Office
- Beijing Branch
- Qingdao Branch
- Guanzhou Branch
- Dalian Branch
- Wuhan Branch
- Tianjin Branch
- Zhongshan Branch
- Foshan Branch
- Guangzhou Yonghe Economic Zone Branch Office
- Beijing Rep. Office
- Shanghai Rep. Office

## North America

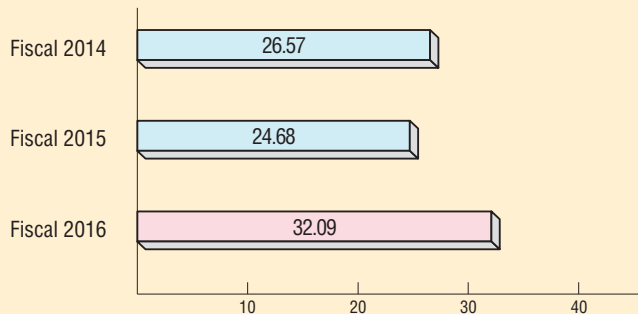
- Nissin International Transport U.S.A., Inc. Head Office
- Los Angeles Branch
- Rancho Cucamonga Branch
- San Francisco Branch
- Seattle Branch
- Portland Branch
- Chicago Branch
- Columbus Branch
- Indianapolis Branch
- Memphis Branch
- Atlanta Branch
- Alabama Branch
- New York Branch
- Miami Branch
- Nissin Transport (Canada) Inc. Head Office
- Vancouver Branch
- Alliston Branch
- Nistrans Internacional De Mexico, S. DE R. L. DE C. V.
- Celaya Branch
- Logistics Center (Rosarito)
- Silao Branch
- Guadalajara Airport Office
- Mexico City Airport Office

## Consolidated Financial Highlights (for the last 3 years)

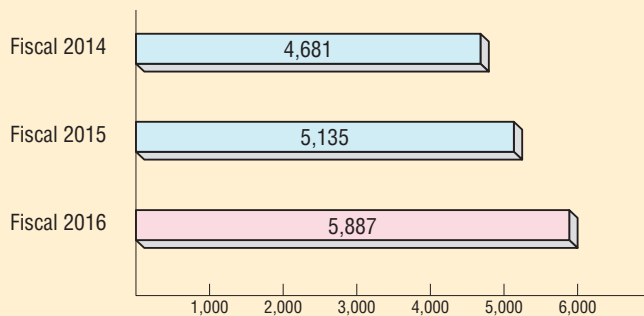
### Net sales (millions of yen)



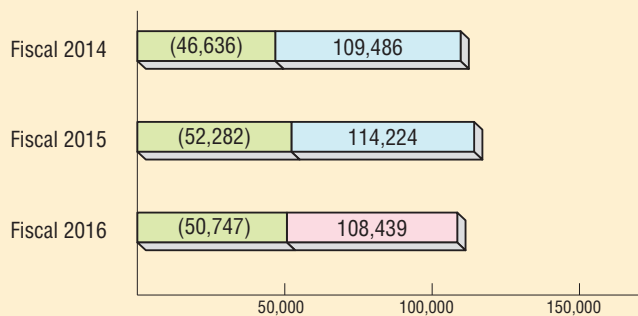
### Earnings per Share (yen)



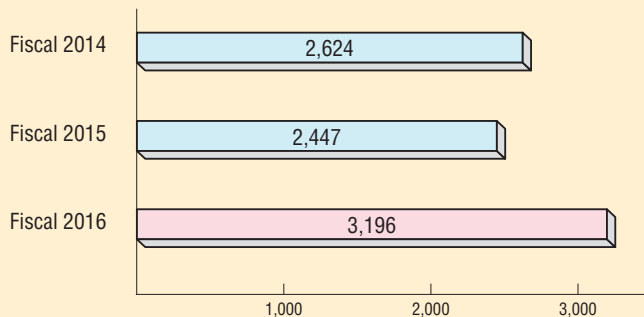
### Ordinary income (millions of yen)



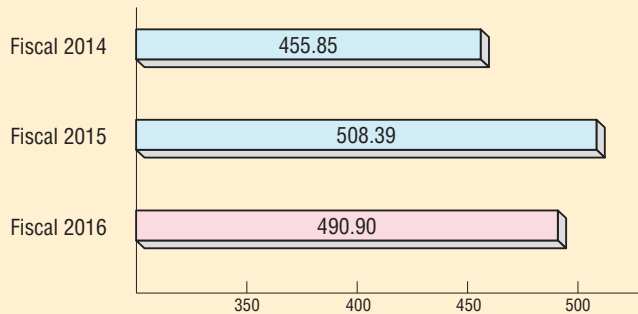
### Net assets / Liabilities and Net assets



### Profit attributable to owners parent (millions of yen)

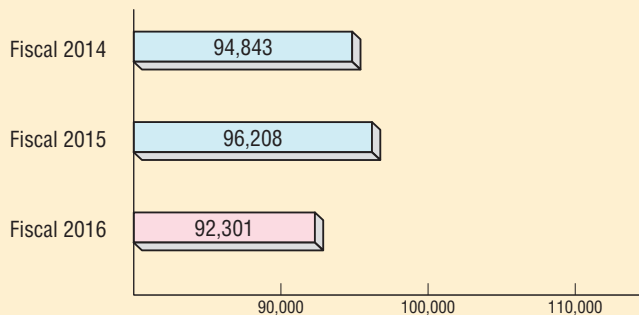


### Book Value per Share (yen)

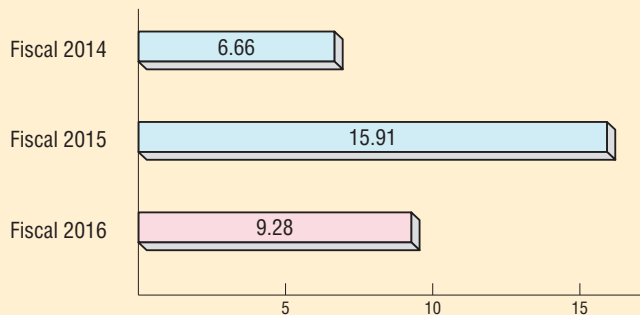


## Non-Consolidated Financial Highlights (for the last 3 years)

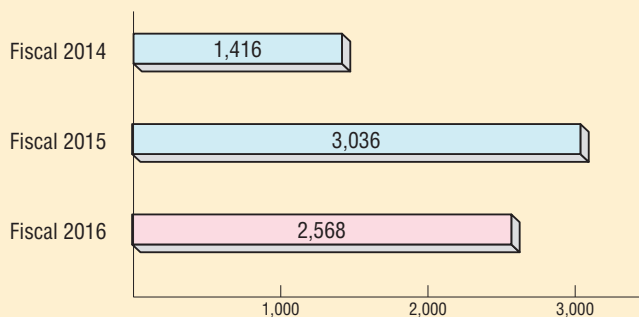
### Net sales (millions of yen)



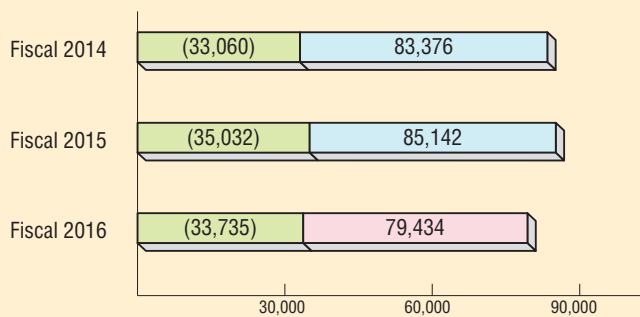
### Earnings per Share (yen)



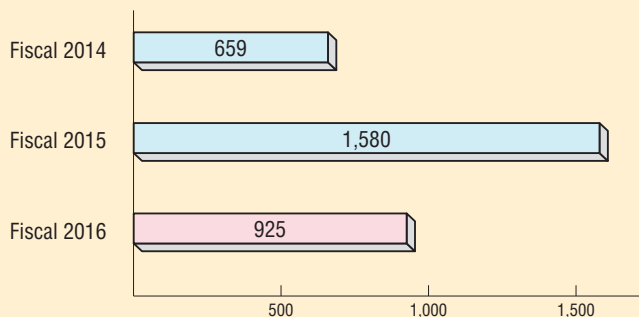
### Ordinary income (millions of yen)



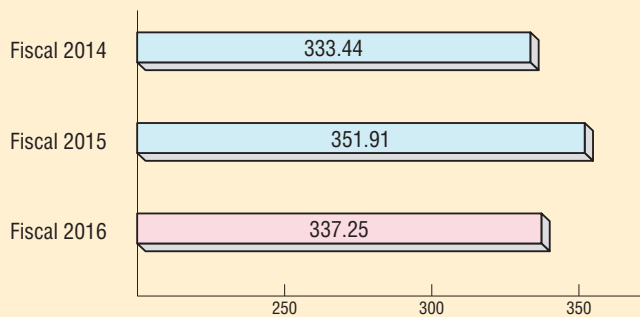
### Net assets / Liabilities and Net assets



### Net Income (millions of yen)



### Book Value per Share (yen)





## Consolidated Balance Sheet

(\* as of March 31, 2016 (Exchange Rate : ¥ 112.68 / USD))

<b>Assets</b>		
	(millions of yen)	(thousands of US dollars)
<b>Current assets</b>	<b>¥ 48,284</b>	<b>\$ 428,511</b>
Cash and deposits	15,401	136,685
Notes and accounts receivable-trade	26,961	239,276
Other current assets	6,111	54,238
Allowance for doubtful accounts	(190)	(1,689)
<b>Noncurrent assets</b>	<b>60,154</b>	<b>533,853</b>
<b>Property, plant and equipment</b>	<b>37,852</b>	<b>335,927</b>
Buildings and structures, net	16,858	149,612
Machinery, equipment and vehicles, net	2,776	24,639
Land	17,596	156,160
Other noncurrent assets	621	5,515
<b>Intangible assets</b>	<b>2,734</b>	<b>24,265</b>
<b>Investments and other assets</b>	<b>19,568</b>	<b>173,660</b>
<b>Assets</b>	<b>¥ 108,439</b>	<b>\$ 962,365</b>
<b>Liabilities</b>		
	(millions of yen)	(thousands of US dollars)
<b>Current liabilities</b>	<b>¥ 27,854</b>	<b>\$ 247,202</b>
Notes and accounts payable-trade	10,704	94,994
Short-term loans payable	7,737	68,667
Other current liabilities	9,413	83,539
<b>Noncurrent liabilities</b>	<b>29,836</b>	<b>264,790</b>
Bonds payable	2,000	17,749
Long-term loans payable	20,467	181,640
Other noncurrent liabilities	7,369	65,400
<b>Liabilities</b>	<b>¥ 57,691</b>	<b>\$ 511,992</b>
<b>Net assets</b>		
	(millions of yen)	(thousands of US dollars)
<b>Shareholders' equity</b>	<b>¥ 45,733</b>	<b>\$ 405,867</b>
Capital stock	6,097	54,111
Capital surplus	4,654	41,310
Retained earnings	35,305	313,327
Treasury stock	(324)	(2,881)
<b>Accumulated other comprehensive income</b>	<b>3,275</b>	<b>29,065</b>
<b>Non-controlling interests</b>	<b>1,739</b>	<b>15,439</b>
<b>Net assets</b>	<b>¥ 50,747</b>	<b>\$ 450,372</b>
<b>Liabilities and Net assets</b>	<b>¥ 108,439</b>	<b>\$ 962,365</b>

## Consolidated Statement of Income

(April 1, 2015 through March 31, 2016)	Total Amount	Total Amount
	(millions of yen)	(thousands of US dollars)
Net sales	¥ 201,705	\$ 1,790,074
Cost of sales	168,863	1,498,608
<b>Gross profit</b>	<b>32,842</b>	<b>291,466</b>
Selling, general and administrative expenses	27,254	241,879
<b>Operating income</b>	<b>5,587</b>	<b>49,587</b>
Non-operating income	1,196	10,621
Non-operating expenses	896	7,956
<b>Ordinary income</b>	<b>5,887</b>	<b>52,252</b>
Extraordinary income	65	578
Extraordinary loss	674	5,982
<b>Income before income taxes</b>	<b>5,278</b>	<b>46,848</b>
Income taxes-current	1,510	13,401
Income taxes-deferred	316	2,808
<b>Net income</b>	<b>3,452</b>	<b>30,638</b>
Profit attributable to non-controlling interests	255	2,271
<b>Profit attributable to owners of parent</b>	<b>3,196</b>	<b>28,367</b>

## Consolidated Statements of Cash Flows

(April 1, 2015 through March 31, 2016)		
	(millions of yen)	(thousands of US dollars)
Cash flows from operating activities	¥ 6,342	\$ 56,291
Cash flows from investing activities	(1,486)	(13,189)
Cash flows from financing activities	(4,189)	(37,179)
Effect of exchange rate change on cash and cash equivalents	(443)	(3,933)
Net increase (decrease) in cash and cash equivalents	224	1,989
Cash and cash equivalents at beginning of year	14,272	126,662
increase in cash and cash equivalents from newly consolidated subsidiary	102	905
Cash and cash equivalents at end of year	14,598	129,557

## Non-Consolidated Balance Sheet

(\* as of March 31,2016 (Exchange Rate : ¥ 112.68 / USD))

Assets		
	(millions of yen)	(thousands of US dollars)
<b>Current assets</b>	<b>¥ 25,346</b>	<b>\$ 224,946</b>
Cash and deposits	5,475	48,590
Notes receivable-trade	509	4,525
Accounts receivable-trade	14,525	128,910
Other current assets	4,893	43,431
Allowance for doubtful accounts	(57)	(512)
<b>Noncurrent assets</b>	<b>54,087</b>	<b>480,009</b>
<b>Property, plant and equipment</b>	<b>26,999</b>	<b>239,608</b>
Buildings, net	11,830	104,992
Structures, net	694	6,163
Machinery and equipment, net	1,222	10,844
Land	12,936	114,809
Other noncurrent assets	315	2,798
<b>Intangible assets</b>	<b>1,254</b>	<b>11,133</b>
<b>Investments and other assets</b>	<b>25,833</b>	<b>229,266</b>
<b>Assets</b>	<b>¥ 79,434</b>	<b>\$ 704,956</b>
Liabilities		
	(millions of yen)	(thousands of US dollars)
<b>Current liabilities</b>	<b>¥ 20,811</b>	<b>\$ 184,694</b>
Accounts payable-trade	7,666	68,036
Short-term loans payable	6,092	54,066
Current portion of long-term loans payable	2,959	26,260
Other current liabilities	4,093	36,331
<b>Noncurrent liabilities</b>	<b>24,887</b>	<b>220,868</b>
Bonds payable	2,000	17,749
Long-term loans payable	19,775	175,497
Other noncurrent liabilities	3,112	27,621
<b>Liabilities</b>	<b>¥ 45,698</b>	<b>\$ 405,563</b>
Net assets		
	(millions of yen)	(thousands of US dollars)
<b>Shareholders' equity</b>	<b>¥ 30,091</b>	<b>\$ 267,056</b>
Capital stock	6,097	54,111
Capital surplus	4,507	39,998
Retained earnings	19,770	175,460
Treasury stock	(283)	(2,514)
<b>Valuation and translation adjustments</b>	<b>3,643</b>	<b>32,336</b>
<b>Net assets</b>	<b>¥ 33,735</b>	<b>\$ 299,392</b>
<b>Liabilities and Net assets</b>	<b>¥ 79,434</b>	<b>\$ 704,956</b>

## Non-Consolidated Statement of Income

(April 1, 2015 through March 31, 2016)	Total Amount	Total Amount
	(millions of yen)	(thousands of US dollars)
Net sales	¥ 92,301	\$ 819,149
Cost of sales	79,838	708,537
<b>Gross profit</b>	<b>12,463</b>	<b>110,611</b>
Selling, general and administrative expenses	10,519	93,355
<b>Operating income</b>	<b>1,944</b>	<b>17,256</b>
Non-operating income	1,135	10,079
Non-operating expenses	511	4,538
<b>Ordinary income</b>	<b>2,568</b>	<b>22,797</b>
Extraordinary income	6	61
Extraordinary loss	875	7,768
<b>Income before income taxes</b>	<b>1,700</b>	<b>15,090</b>
Income taxes-current	455	4,043
Income taxes-deferred	319	2,831
<b>Net income</b>	<b>925</b>	<b>8,215</b>

## Business Outline

(as of March 31, 2016)

### Stock Information

1. Total number of authorized shares 200,000,000 shares
2. Total number of issued shares 101,363,846 shares  
(Of which treasury stock: 1,238,067 shares)
3. Total number of shareholders 4,257
4. Main shareholders (Top 10 shareholders)

List of Main Shareholders	Investment in Nissin
	No. of shares held*
THE BANK OF TOKYO-MITSUBISHI UFJ, LTD.	4,972
THE BANK OF YOKOHAMA, LTD.	4,890
NISSIN SHOJI CO., LTD.	4,451
NIPPON LIFE INSURANCE COMPANY	3,676
Japan Trustee Services Bank, Ltd. (trust account)	3,462
SUMITOMO MITSUI BANKING CORPORATION	3,248
Sompo Japan Nipponkoa Insurance Inc.	3,229
Mitsubishi UFJ Trust and Banking Corporation	2,939
Nissin Employee Stock Ownership Association	2,527
Nissin Kyoekai	2,315

\*in thousands

### Employees

Number of Employees	Average age of employees	Average length of service
1,576	39.30	10.98

\* The number of employees excludes loaned employees working for the Company.

### On a consolidated basis

Business segments	Number of employees
Logistics Business	5,428
Travel Service Business	406
Real Estate Business	8
Total	5,842





## **Directors and Auditors**

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(as of June 23, 2016)

Chairman of the Board and Chief Executive Officer (Representative Director)	Hiroshi Tsutsui
President and Chief Operative Officer (Representative Director)	Masahiro Tsutsui
Director and Senior Managing Executive Officer	Junichiro Watanabe
Director and Senior Managing Executive Officer	Yoshio Akao
Director and Managing Executive Officer	Hideto Sakurai
Director and Managing Executive Officer	Kenjiro Masuda
Director and Managing Executive Officer	Masataka Tsutui
Director and Executive Officer	Toshiyoshi Nakagome
Director and Executive Officer	Masahisa Okuaki
Director and Executive Officer	Tomonao Ishiyama
Outside Director and Audit & supervisory committee member (Full-Time)	Tsuyoshi Fujine
Outside Director and Audit & supervisory committee member	Sadao Kobayashi
Outside Director and Audit & supervisory committee member	Osamu Takeda

Managing Executive Officer	Seiji Torio
Managing Executive Officer	Yoshio Tsutui
Executive Officer	Tetsuhiro Onomoto
Executive Officer	Masahiro Fujii
Executive Officer	Shinichi Umemoto
Executive Officer	Yasushi Kimura
Executive Officer	Yasuhiro Saito
Executive Officer	Kenji Ueno
Executive Officer	Haruhiko Todo
Executive Officer	Shigeki Mine
Executive Officer	kiyoshi Nakajima
Executive Officer	Junichi Kawashima
Executive Officer	Seiei Sho
Executive Officer	Satoshi Kuwahara



**NISSIN CORPORATION**



Eco-friendly vegetable oil ink is used for this report.